

May 2012

Linking CGIF & BAHT BOND to the Development of Bond Market

- A. Credit Guarantee and Investment Facility (CGIF)
- B. Baht Denominated Bond in Thailand (Baht Bond)

Public Debt Restructuring and Domestic Bond Market Development Fund (PDDF): An Overview

- A. PDDF Vision and Objective
- **B.** Organization Chart
- C. PDMO & PDDF Workflow
- D. PDDF Milestone and Investment Performance
- **E.** Looking Forward

Domestic Bond Market Development

- A. Evolution of Bond Market Development (1995 Present)
- B. Building up of Benchmark Bond (FY2007 FY2012)
- C. Bond Supply FY2012 + Funding Needs FY2012 FY2015
- D. Well-Developed Bond Market Improved Government Debt Profile Dramatically



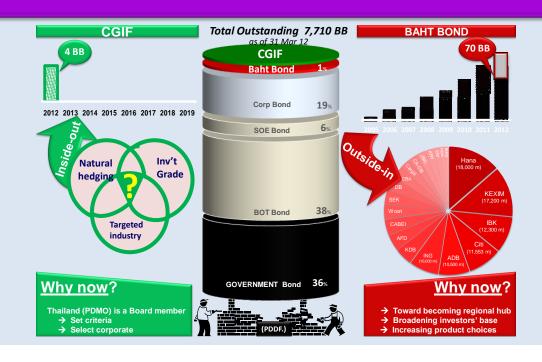
Linking CGIF & BAHT BOND to the Development of Bond Market

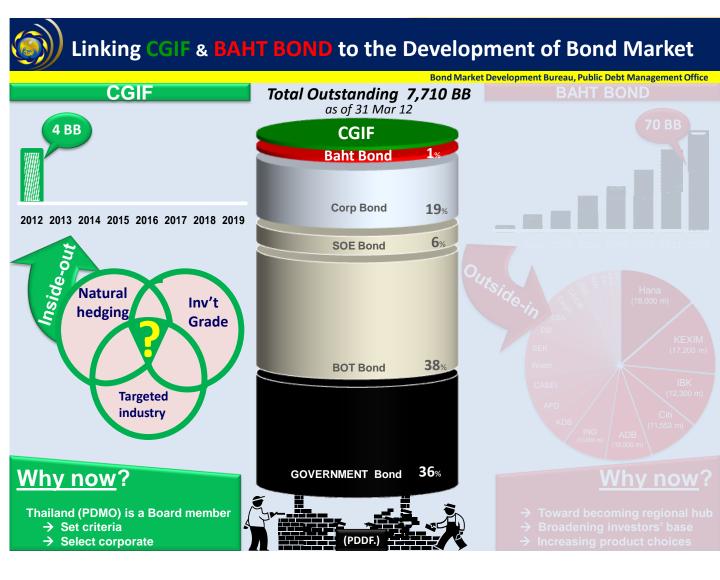
A. Credit Guarantee and Investment Facility (CGIF)

- Objectives / Benefits
- Functions
- Why now? What's next?

B. Baht - Denominated Bond in Thailand (Baht Bond)

- Objectives / Benefits / Trade off
- Baht Bond Application Process
- The Progress of Baht Bond Issuance and Rate of Approval







What is Asian Bond Market Initiative (ABMI): How it relates to CGIF?

Bond Market Development Bureau, Public Debt Management Office

Task Force I

↑ Thailand
China

SUPPLY

Q2-09: ASEAN + 3 discussion to establish

CGIF to facilitate corporate local

currency bond issuance within the region

Q4-10: CGIF Establishment

Q3-12: Fully operate



Task Force II
Singapore
Japan

DEMAND

Q4-04: Establish Asian Bonds Online Website

Q4-11: Asian Bond Markets Summit

Task ForceIII
Malaysia
Japan

REGULATION

Q4-04: Establish ASEAN Bond Market Forum

Q4-11: Idea to establish Regional Bond Association

Task ForceIV
Philippines
South Korea

INFRASTRUCTURE

Q2-11: Working Group hired Clearstream to conduct a study of regional linkage on regional Clearing & Settlement System



CGIF : Objectives / Benefits

Bond Market Development Bureau, Public Debt Management Office

Objectives

- 1) To develop deep and liquid local currency and regional bond markets
- 2) To enable investment-grade ASEAN+3 issuers to access local currency bond markets and to promote the issuance of debt securities with longer term maturities to match the gestation of investment projects



Benefits

- ✓ An issuer's cost saving
- ✓ An efficient fund raising and a conformity with financial requirement of the business
- ✓ A reduction of currency & Maturity Mismatch



Functions of CGIF

- 1) Guaranteeing bonds that are denominated in <u>local currencies</u> and issued by ASEAN+3 entities rated investment-grade
- 2) Guaranteeing bonds that are <u>not denominated in local currencies</u> and issued by ASEAN+3 entities rated investment-grade, provided the entities concerned are naturally hedged in such currency
- 3) Making investments for the development of the bond markets (no such investments shall be made until after the Meeting of Contributors has determined that CGIF is in a position to commence such operations); and
- 4) Undertaking such other activities and providing such other services consistent with CGIF objectives



Prudential Limits

Bond Market Development Bureau, Public Debt Management Office

4,200 Mill. Baht

Country Exposure Limit:

Within 20 of its capital

\$140m

Currency Exposure Limit:

Within 40 of its capital

- \$280m

Sector Exposure Limit *:

Within 30 of country exposure ~ \$42m

1. Agriculture and primary products

8. High tech

2. Aerospace/automobile/capital goods/metal

9. Insurance

3. Consumer/service sector

10. Leisure time/media

4. Energy and natural resources

11. Real Estate

5. Financial Institutions

12. Telecommunications

6. Forest and building products/homebuilders

13. Transportation

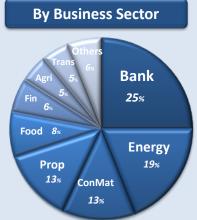
7. Healthcare/chemicals

14. Utility

Current Corporate Bond Market

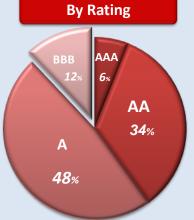
- Potential Target Market
- Expected Cost Reduction

Bond Market Development Bureau, Public Debt Management Office



Thai Corporate Bond (Issued during Jan 2011 – Mar 2012) 393,221.70 THB mln.

- ✓ Target Industry✓ rating ≥ BBB
- Cost Saving
- Currency Matching





<u>Note</u>: Excluding corporate bond with less than 1-yr issue term

(As of 31 March 2012) Source: Thai BMA

^{*} To be effected when CGIF's initial capital is increased or the maximum leverage ratio is raised by the Meeting of Contributors as per OP 208 and 209

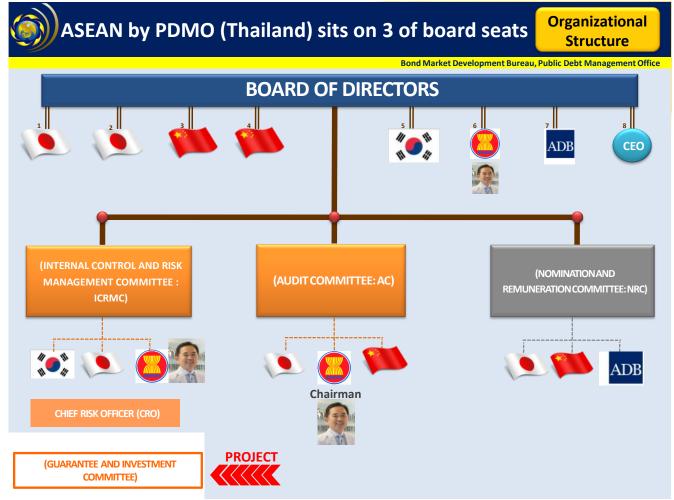
Establishment of CGIF: Contributors and Board of Directors Bond Market Development Bureau, Public Debt Management Office

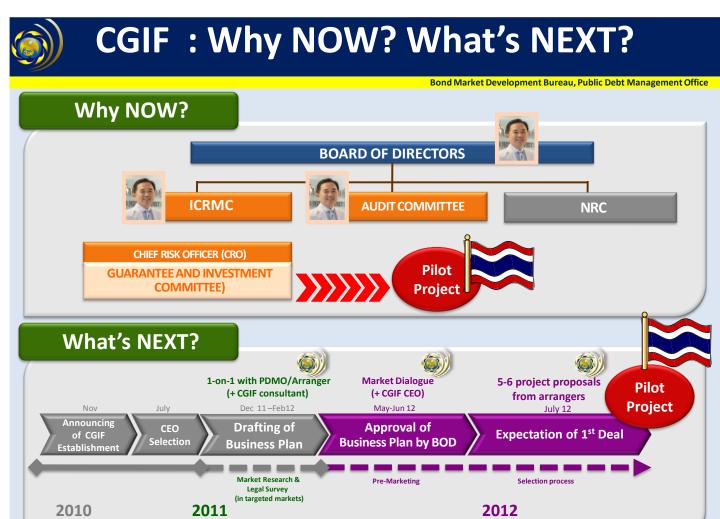
	Fund Contribution (Million USD)
ASEAN 10	70
*}	200
	200
# # # # # # # # # # # # # # # # # # #	100
ADB Trustee	130
	700

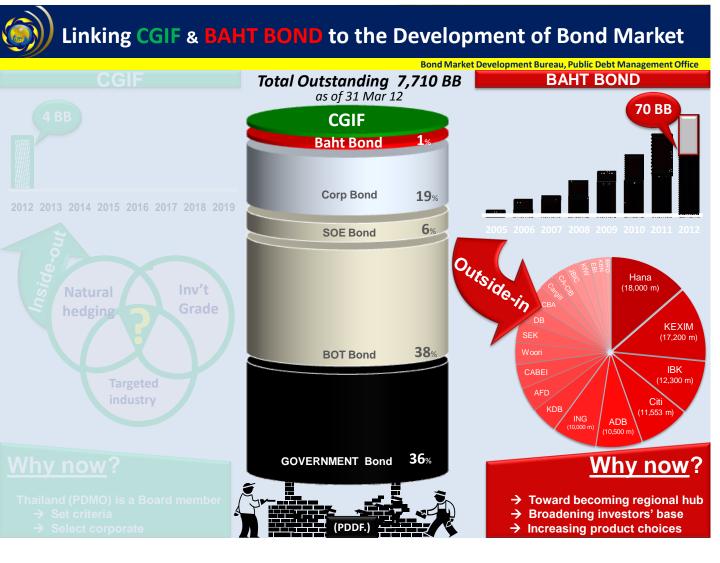
Board of Directors (3-year term)	
1	Thailand (2010-2013)
2	
2	
1	
1	
7 (+1 CEO)	

Rotation of ASEAN 10: 1. Thailand Indonesia Malaysia Philippines and Singapore (3-year term)

2. Brunei Cambodia Laos Myanmar and Vietnam (3-year term)









Baht – Denominated Bond in Thailand (Baht Bond)

Bond Market Development Bureau, Public Debt Management Office

OBJECTIVES

- To develop domestic bond market by increasing the proportion of foreign issuers and variety of products.
- To provide the opportunity for domestic investors to invest in a good quality bond

BENEFITS

INVESTORS

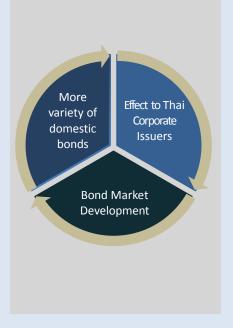
- To diversify source of investment
- To reduce FX risk from the investment in foreign bonds

• To diversify the portfolio

ISSUERS

• To reduce the FX risk in THB currency (for foreign investors who would like to raise fund for investment in Thailand)

TRADE - OFF





Eligible Applicants for Baht Bond

Bond Market Development Bureau, Public Debt Management Office

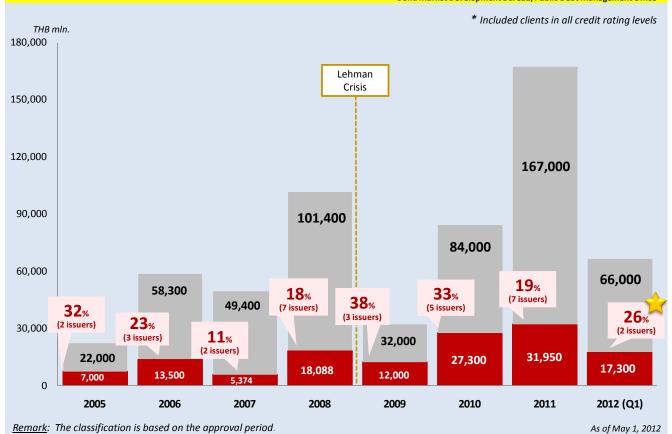


^{*} Remark: Special Purpose Vehicle (SPV) is established for the purpose of the securitization in which the originator is foreign government agency or organization and/or foreign juridical person.

Timeline for Baht Bond Application Process Bond Market Development Bureau, Public Debt Management Office Feb Mar Aug Oct Feb Mar May Dec Jan Apr May Jun Sep Nov Dec Jan Apr 1 Issuance Period 9 months (Jan - Sep) Issuance Period 9 months (May - Jan) Issuance Period 9 months (Sep - May) Issuance Period 9 months (Jan - Sep)

APPLICATION PROCESS: 3 rounds per year (9-mth issuance period for each round)

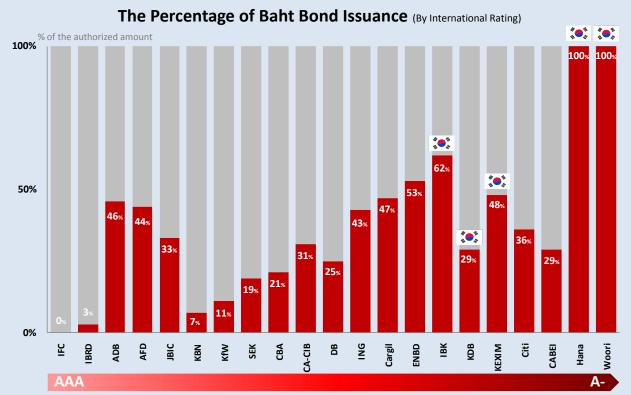
Bond Market Development Bureau, Public Debt Management Office





Baht Bond Issuance By Rating

- International Credit Rating has "<u>negative relationship</u>" with Baht Bond issuance
- Korean issuers are the majority of Baht Bond issuance (by amount)

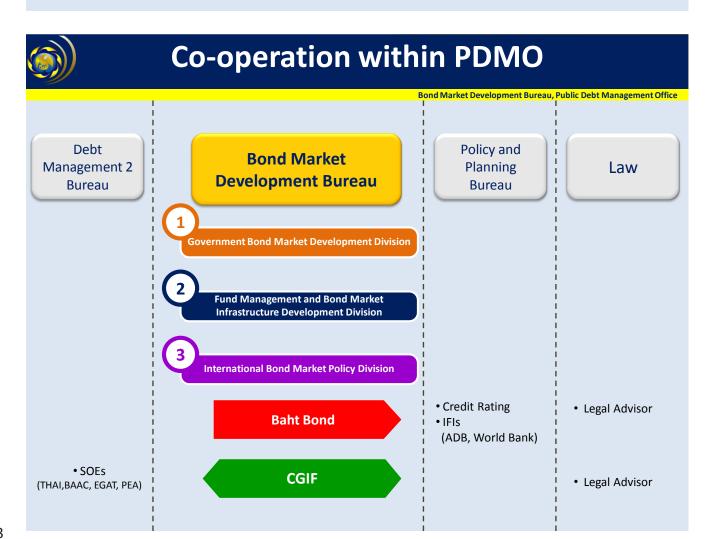




• To Enhance Our Cooperation

To Achieve Our Missions



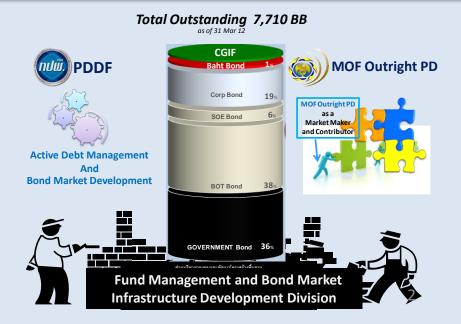






Public Debt Restructuring and Domestic Bond Market Development Fund (PDDF): An Overview

- A. PDDF Vision and Objective
- **B.** Organization Chart
- C. PDMO & PDDF Workflow
- D. PDDF Milestone and Investment Performance
 - 1st period LB11NA (31th Oct 29th Nov 2011)
 - 2nd period SB129A (4th Nov 2011 31th Aug 2012)
- E. Looking Forward





PDDF Vision and Objective

Bond Market Development Bureau, Public Debt Management Office

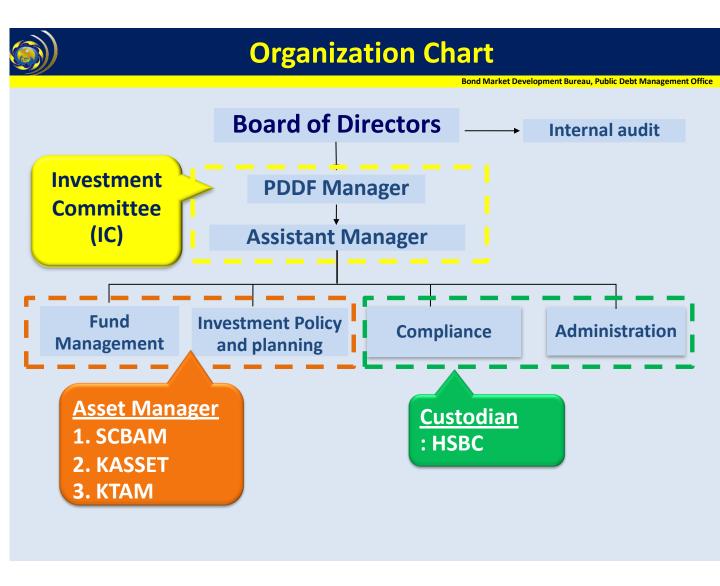
"Being Professional Asset Management Organization
To Support Sustainable Public Debt Management
and Bond Market Development"

- 1. To efficiently and effectively manage proceeds from debt restructuring (Section 24/1) and issuance for bond market development (Section 25/1).
- 2. To minimize government cost of borrowing and default risk
- 3. To support sustainable bond market development



Public Debt Management Act Amendment B.E. 2551 : 1) Pre-funding & 2) Issuance for bond market development

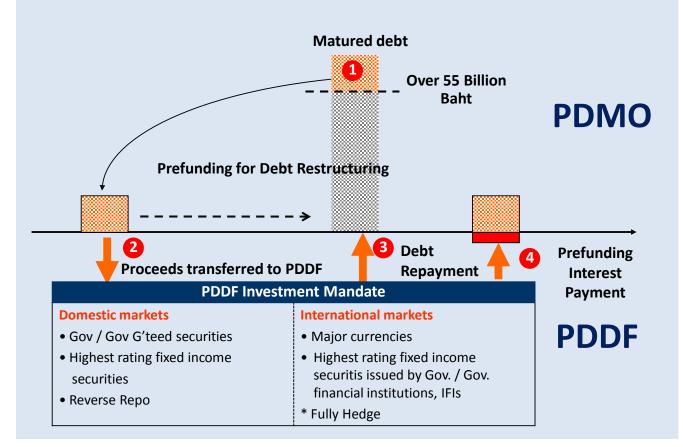
- Debt
 Restructuring
 Section 24/1
- In a case that the amount of maturing debt is considered to be too large and / or inappropriate to be refinanced in one time on the same date,
- MoF is allowed to Pre-fund the maturing debt one year in advance.
- Bond Market
 Development
 Section 25/1
- In a case where the amount of borrowing required is considered to be insufficient for bond market development (e.g. balanced budget)
- MoF can borrow for the purpose of bond market development through the issuance of benchmark bonds





PDMO and PDDF Workflow

Bond Market Development Bureau, Public Debt Management Office





Investment Mandate

Bond Market Development Bureau, Public Debt Management Office

Allocation	Investment Universe
Safe Asset >= 60 %	 Domestic Markets Fixed Income securities Issued and/or guaranteed by MOF Reverse Repo (MoF's securities as collateral) International Markets Fixed Income securities issued and/or guaranteed by government's financial Institutions & IFIs Highest ratings and major currency Fully Hedge
Other <= 40 %	•Other Fixed Income Securities (Corporate, SOEs) with highest rating

Deposit <= 10% of fund NAV



PDDF Milestone

- Selected and appointed 3 asset managers: KASSET, KTAM and SCBAM
- Selected and appointed 1 global custodian: HSBC
- ➤ Negotiated and signed GMRA & ISDA with 5 counterparties : KBANK, SCB, KTB, HSBC, SCBT
- Set up investment operating and monitoring system
- Successfully managed prefunding proceeds for LB11NA restructuring in Nov 2011



Investment Performance: 1st period LB11NA Restructuring

- 31 Oct 2011
 - PDMO prefunded for LB11NA restructuring
 - > 39 Bilion Baht (P/N 5.5 yr, 3.69%)
 - Equally allocated proceeds to PDDF's fund manager
- 29 Nov 2011 (total 29 days)
 - > PDDF total return 106.8 Million Baht (3.4473%)
 - > PDDF transferred principle and return to PDMO
 - Principal 39,000,000,000.00 Baht LB11NA repayment

106,502,097.06 Baht Return

Prefunding Interest payment



Investment Performance: 2nd period SB129A Restructuring

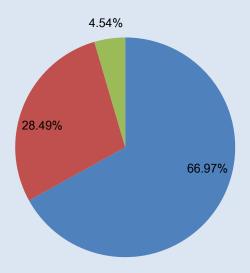
- 4 Nov 2011 31 Aug 2012 (total 301 days)
 - PDMO prefunded for SB129A restructuring
 - Total 154 Billion Baht
 - Proceeds transferred to PDDF as of 31 March 2012
 - 80.443 Billion Baht
 - Equally allocated proceeds to PDDF's fund manager
- As of 31 Mar 2012
 - NAV 81.05 Billion Baht (3.42%)

Investment Strategy

Bond Market Development Bureau, Public Debt Management Office

1st Period: LB11NA

31th Oct - 29th Nov 2011

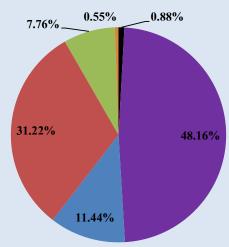


- Gov/Gov G'teed
- International FI securities
- Reverse Repo

2nd period: SB129A

4th Nov 2011 – 31th Aug 2012

as of 31 Mar 12



- Highest rating FI securities
- Deposit
- Hedging



The roles of PDDF in supporting Bond Market Development

Bond Market Development Bureau, Public Debt Management Office

Primary Market

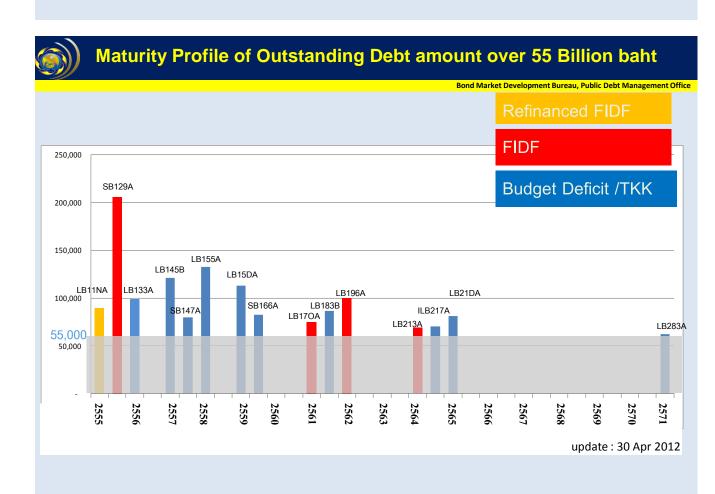
- Increase short-term liquidity
- Constant supply of government securities
- Financial institution and private sector have more alternative sources for short-term fund raising

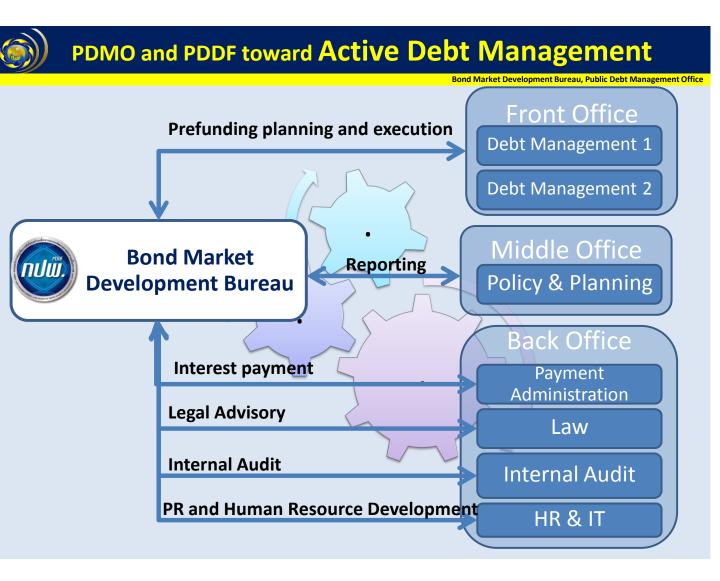
Secondary market

- Increase turnover of government bond and corporate bond
- Promote Private Repo operation



- Continuous investment management and monitoring
 - Estimated prefunding 30-100 Billion Baht per year
- Public Debt Management Act amendment
 - To enable more effective and efficient investment of PDDF
- Preparation for bond market development borrowing
 - To support PDMO in continuously promoting domestic bond market
- Capacity building
 - Human resource and technology





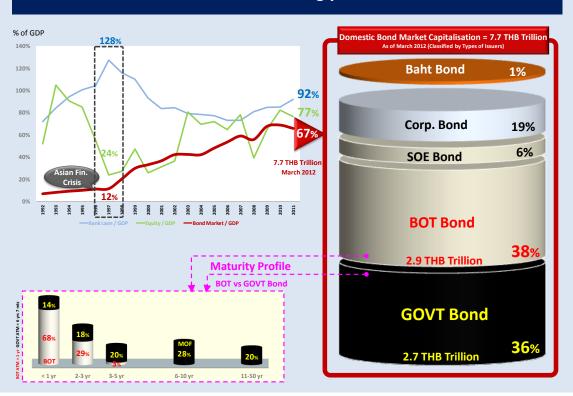




Domestic Bond Market Development

- A. Evolution of Bond Market Development (1995 Present)
 - Innovation of Government Debt Securities
 - Equilibrium of Thai Bond Market
- B. Building up of Benchmark Bond (FY2007 FY2012)
 - Revised the Strategy of Benchmark Bond Issuance
 - Commitment of Bond Supply
 - FY 2012 Market's Favorite Benchmark Bond
- C. Bond Supply FY2012 + Funding Needs FY2012 FY2015
- D. Well-Developed Bond Market Improved Government Debt Profile Dramatically
 - ATM Lengthened
 - Cost Lowered
 - Well-Balanced Fixed-Float Ratio
 - Well-Distributed Maturity Profile

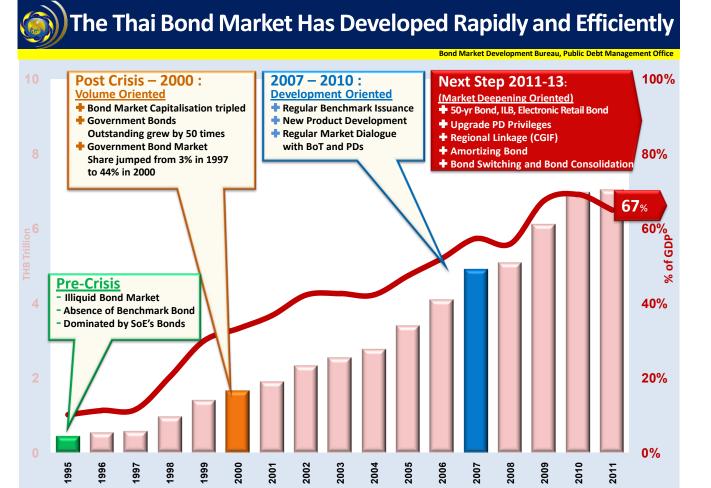
Thai Bond Market Has Grown Strongly for More Than a Decade

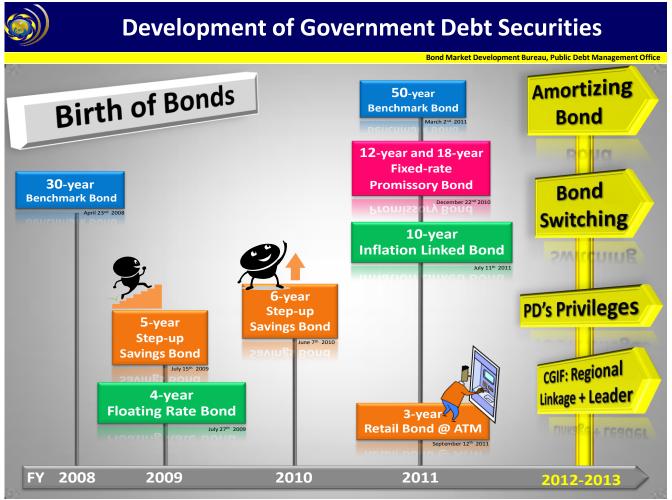




A. Evolution of Bond Market Development (1995 – Present)

- The Thai Bond Market Has Developed Rapidly and Efficiently
- Birth of Bonds
- Innovation of Government Debt Securities (FY2007 FY2013)
- Equilibrium of Thai Bond Market
 - By Issuers
 - By Credit Rating
 - By Investors





FY2007 - FY2013 Innovation of GOV'T Debt Securities

30-yr Loan Bond

- Lengthen average-time-to-maturity ATM Government Debt Portfolio → 5.7 yrs to 6.1 yr
- Meet long term investors' demand
- Floating Rate Bond
- Increase floating debt ratio (10% to 18%)
- Promote BIBOR (Bangkok Interbank Offered Rate)
- Step-up Savings Bond
- Broaden investor base Retail investors
- Low interest burden at the initial periods of bond

Fixed Rate Promissory Note

- Broaden investor base Insurance / Long-term investors
- Non-Benchmark tenors
- 50-yr Loan Bond
- Combat low interest rate + Lengthen average time-to-maturity
- 4th country in the world (1st: UK 2nd: France 3rd: China)
- Inflation-Linked Bond (ILB)
- Strong anti-inflationary signal
- Deepen the Development of the Bond market
- 1st country in Emerging Asian Economies
- Retail Bond @ ATM for **Micro Savers**
- Lower Minimum Amount to Purchase
- Offer throughout the year
- Can be purchased via ATM, in addition of Bank Retail Branches

Amortizing Bond

- Suitable financing instrument for the government's investment mega-project in the form of PPP
- Pay back the bond principal by installments → Promote the government's fiscal discipline
- **Bond Switching & Consolidation**
- Allow both issuer and investors to manage and improve their portfolio
- Larger outstanding size + Less bond series → more liquidity in the secondary market

Upgrade PD Privileges

PDDF

(Public Debt Restructuring and Domestic Bond Market Development Fund)

Baht Bond

CGIF (Credit Guarantee and **Investment Facility)**



Equilibrium of Thai Bond Market

Issuers

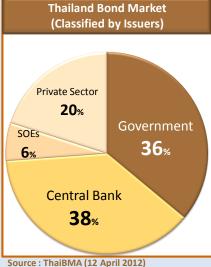
80 percent of Thailand's debt securities were issued by Government, Central bank and State-owned Enterprises

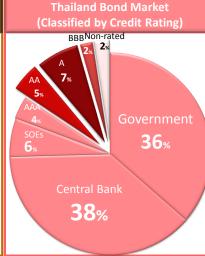
Credit Rating

98 percent of Thailand's debt securities are classified as Investment Grade by local rating agencies

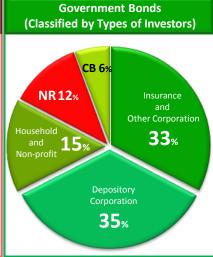
Investors

Thailand's government debt securities are held by a wide group of investor types





Source: ThaiBMA (12 April 2012)



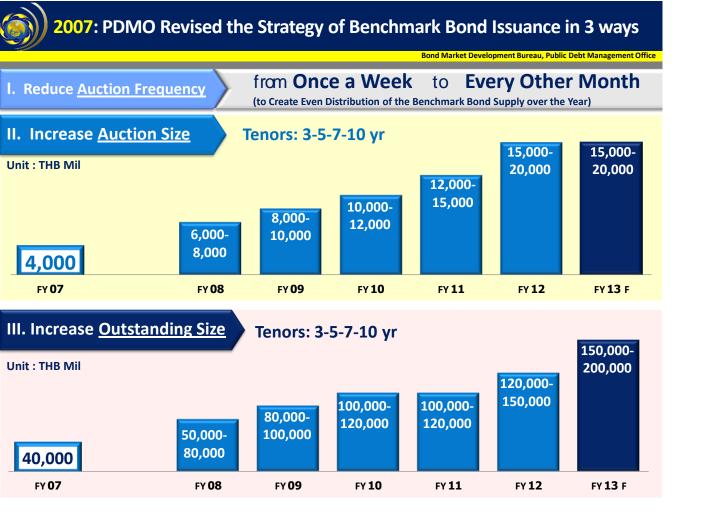
Source: CB (30 January 2012)

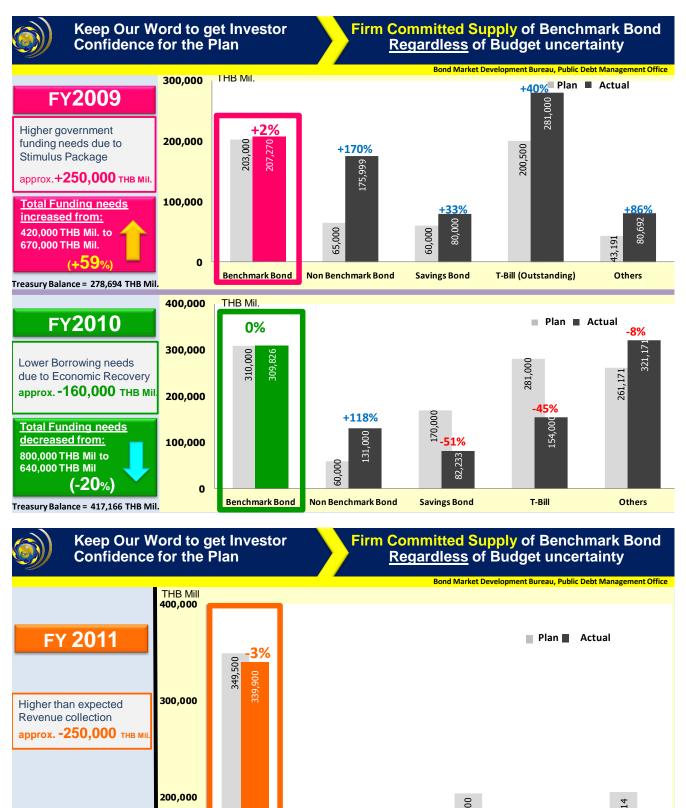


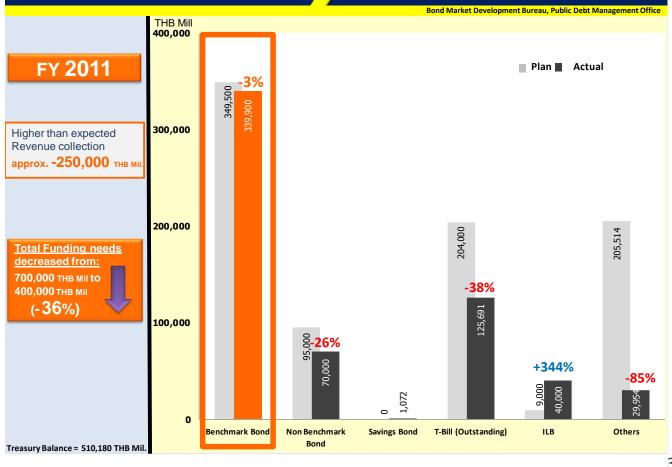
B. Building up of Benchmark Bond (FY2007-FY2012)

- 2007: PDMO Revised the Strategy of Benchmark Bond Issuance in 3 Ways
- Keep Our Word to get Investor Confidence for the Plan → Firm Committed Supply of Benchmark Bond Regardless of Budget Uncertainty
- Key Success Indicators (FY2008 FY2011)
 - Trading Volume
 - Turnover Ratio
 - Demand Concentration
 - Auction Price
- Market's Favorite Benchmark Bond (FY 2012)
 - By Outstanding
 - By Trading Value
 - By On-the-run Benchmark Tenors











FY 2008-FY2011 Key Success Indicators

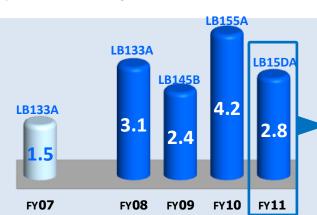
- 1. Trading Volume
- 2. Turnover Ratio
- 3. Demand Concentration
- 4. Auction Price

Bond Market Development Bureau, Public Debt Management Office

5 yr Benchmark Bond: Highest Secondary Trading Volume in every year (accounted for $\frac{1}{4}$ of total trading volume)



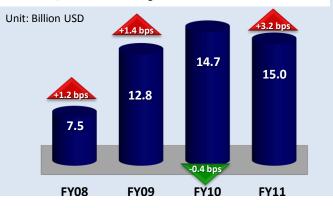
5 yr Benchmark Bond : Higher Turnover Ratio



Top 10 Gov't Bond Series – Accounted for 84% of all Gov't Bond trading in Secondary Trading Volume

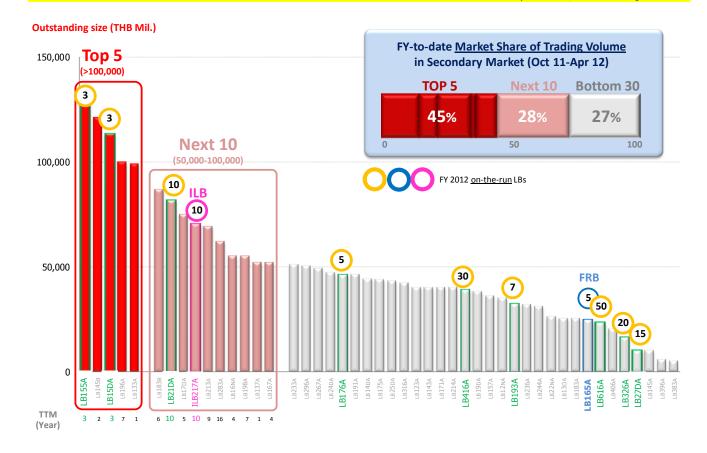


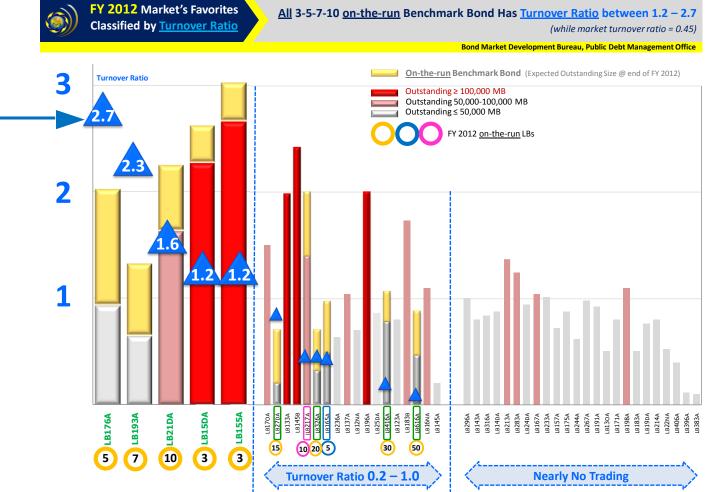
Well developed Benchmark Bond pays off: Even with greater size of issuance, the cost of funding is still at market rate



TOP 5 > 100,000 THB Mil in Size (45% of Trading Volume)

Next 10 > 50.000 THB Mil in Size (28% of Trading Volume

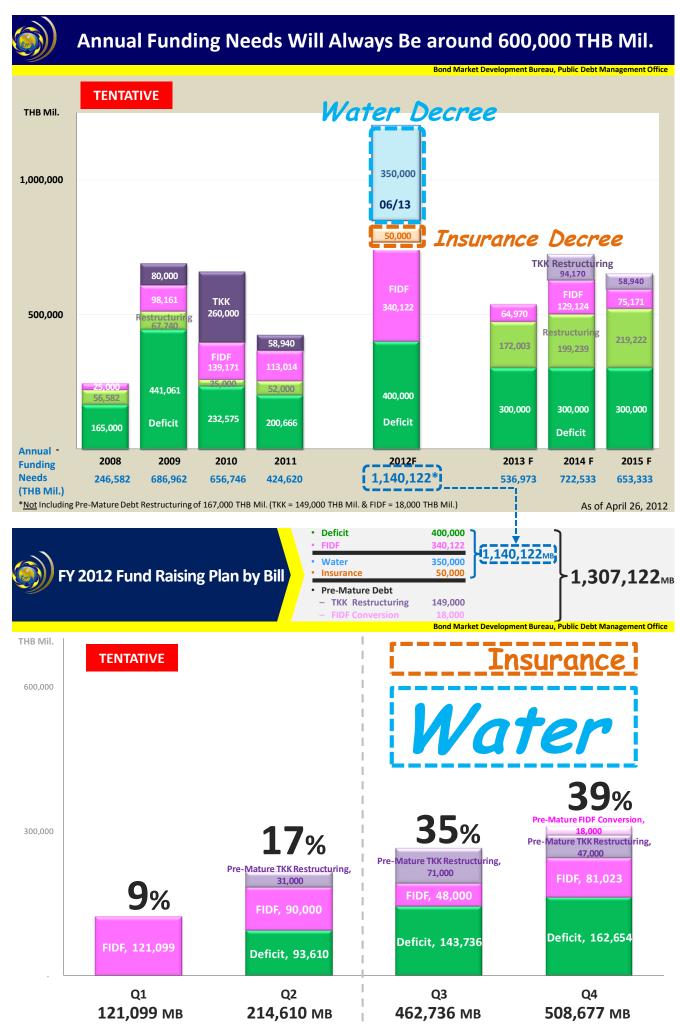


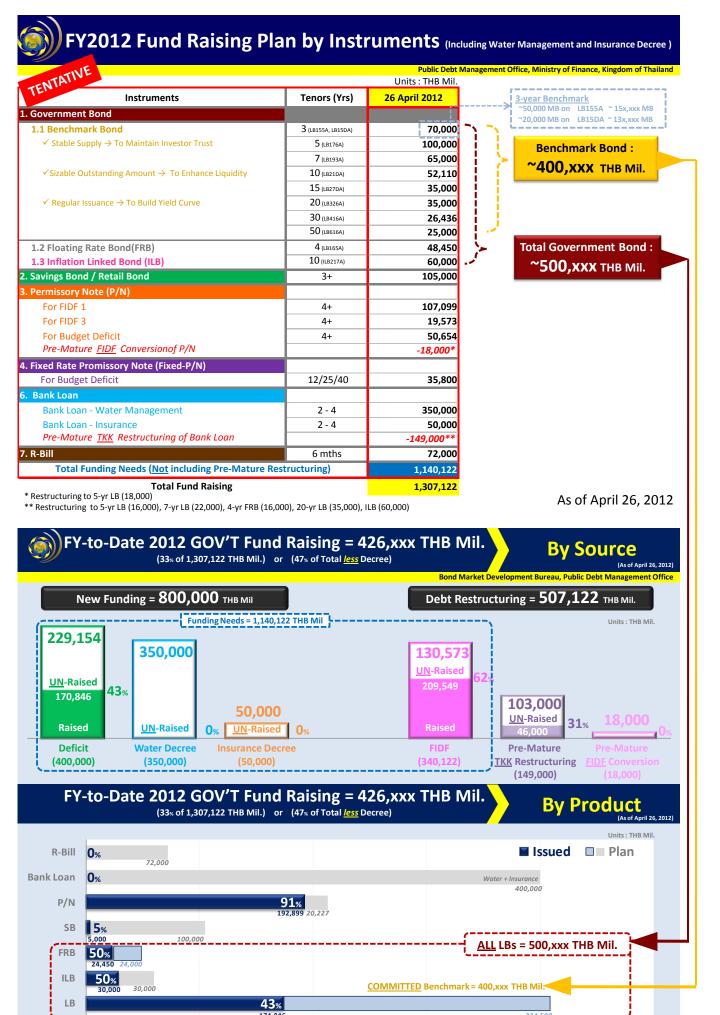




C. Bond Supply FY2012 + Funding Needs FY2012-FY2015

- Annual Funding Needs Will Always Be around 600,000 THB Mil. (FY2012-FY2015)
- FY2012 Fund Raising Plan by Bill & Instruments (Including Water Management and Insurance Decree)
- Fiscal Year-to-Date 2012 GOV'T Fund Raising = 426,xxx THB Mil.
- Funding Instruments : Local Bond Market VS Foreign Bond Markets
- Structure of Thai Inflation Linked Bond (Inaugural ILB, July 2011)

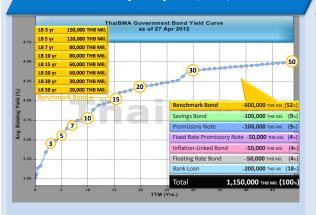




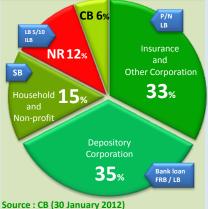


Funding Instruments: Local Bond Market VS Foreign Bond Markets

FY 2012 Full Capacity*: 1,150,000 тнв мії



Well Diversified Investors Ensures Funding Needs



Potential Demand for Gov't Bond 2012



Non-Residence

* Under favorable market liquidity + using All funding instruments

Outstanding of Foreign Debt Equiv. 41,000 THB Mil (1.4% of Gov't Debt)

Equiv. 13,000 THB Mil

Commercial Papers

Samurai bond 5 yr 20,000 Yen Mil Samurai bond 7 yr 10,000 Yen Mil 40 USD Mil

Equiv. 28,000 THB Mil

Soft Loans JBIC 64.800 Yen Mil **IBRD** 66 USD Mil Other 19 USD Mil

(as of Oct 2011)

- To diversify portfolio of government debt
- To keep the presence of KOT Bond (Kingdom of Thailand) in the foreign market
- To maintain KOT Bond as a reference benchmark yield for Thai private sector issuers
- To avoid crowding out effect on domestic bond market

Concerns: exchange rate risk / swap cost / natural hedging



Structure of Thai Inflation Linked Bond (Inaugural ILB, July 2011)

Format Capital Indexed Bond (with Principle Protection) Currency Thai Baht 10 years Tenor 40,000 THB Mil. (1.3 bil USD equiv.) **Programme Size Every 6 months Interest Payment Headline CPI** Index 3 months **Indexation Lag Index Ratio** CPI, /CPI (TBMA's calculation) Real Yield Repayment Method Bullet

Allocations **Foreign** Institutions Local **Institutions** 15,000 MB 20,000 MB 5,000 ME Local Retail Subscription: approx. 1.6 times

Next Step

Enhance ILB liquidity

Continuing Issuance

: Develop regular annual auction plan (every quarter) : Top-up the existing tenor to enhance liquidity : 60,000 THB Mil. (2 USD Bil equiv.)

FY 2013 : Issue other Benchmark tenors (5-15years ILBs)

PD's responsibility

FY 2013 : Provide firm bid / ask spreads in secondary market

Enhance Liquidity

INTERNATIONAL **AWARDs**

Best Sovereign Bond 2011 Best Thailand Deal 2011

Best Local Currency Bond 2011 Best Thailand Deal 2011

Thailand Capital Markets Deal of the Year 2011

Deal of the year from Asia Outstanding Issuer of the Year

The Most Impressive Local Currency 2011

: Asiamoney Awards

: Asiamonev Awards

: FinanceAsia Achievement Awards

: FinanceAsia Achievement Awards

: IFRAsia Asia Awards

: Euro Money

: Asset Asian Awards 2011

· Furoweek Asia





D. Well-Developed Bond Market Improved Government Debt Profile

Bond Market Development Bureau, Public Debt Management Office

• Public Debt Outstanding (as of Dec 2011) = 4.3 THB Trillion (40% of GDP)

• <u>Total</u> GOV'T Debt (Direct + FIDF) = 3.04 THB Trillion (71% of Public Debt)

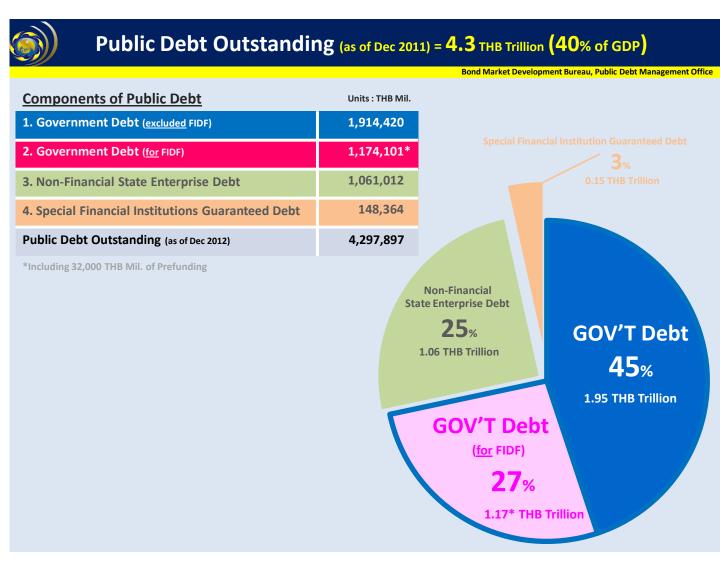
Average-Time-to-Maturity (ATM) = 6y 4m
 Average Cost = 4.6%
 Fixed: Float = 82:18

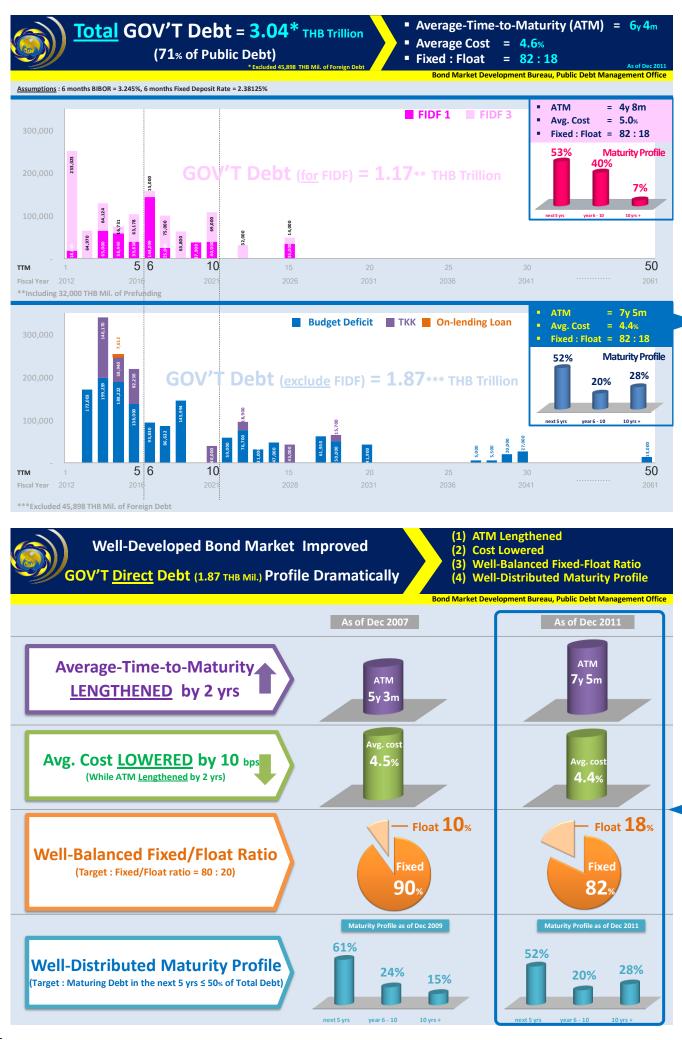
Well-Developed Bond Market Improved GOV'T <u>Direct</u> Debt Profile Dramatically

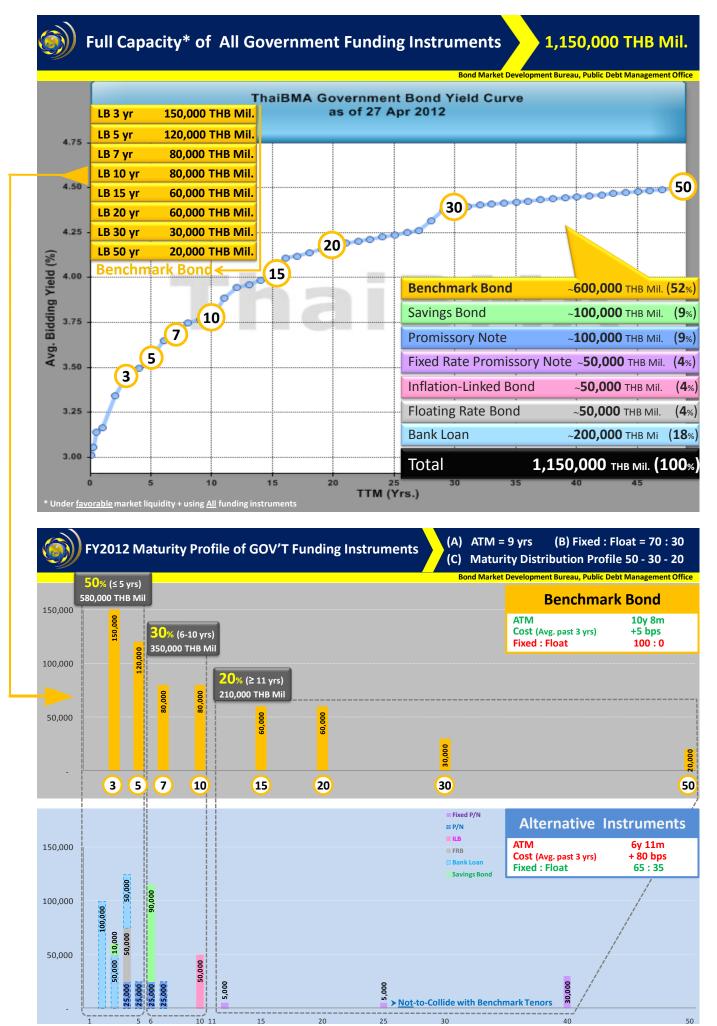
Average-Time-to-Maturity (ATM) = 7y 5m
 Average Cost = 4.4%
 Fixed: Float Ratio = 82: 18
 Maturity Distribution Profile = 52-20-28

- Full Capacity of All Government Funding Instruments (FY2012) → 1,150,000 THB Mil
- Maturity Profile of GOV'T Funding Instruments (Strategic Framework)

Average-Time-to-Maturity (ATM) = 9y
 Fixed: Float = 70:30
 Maturity Distribution Profile = 50-30-20









Bond Market Development Bureau

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